



2019

ANNUAL REPORT



SERVING THE UNDERSERVED IN HAWAI'I AND OVERSEAS



Aloha Medical Mission

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Administrative Office

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Phone: for non-patient related (808) 380-7668
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Dental Clinic

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ALOHA FRIENDS OF THE ALOHA MEDICAL MISSION

Mahalo to the many supporters of Aloha Medical Mission (AMM) we experienced several changes. Locally we had a 7% decrease in patient visits due to several dentists leaving town for a conference and surgical and medical care increased by one to eight overseas missions — Comayagua in Honduras, Dawei in Myanmar/Burma, Kabankalan & Negros Occidental in the Philippines, Jinotega in Nicaragua, Homalin in Myanmar, Sagaing and Inle Lake in Myanmar, Cambodia and Nepal. We have worked closely with foundations to change lives through our Welcome Smile program as well as to provide prostheses to patients in other countries, who lost hands due to poor nutrition or lack of medical attention, enabling positive life-changing opportunities.

A new dental clinic is 95% complete and plans to open its doors in 2020 in the month of May. It required hard work, dedication and perseverance. During the build 12 volunteer dentists along with our devoted staff and loyal board of directors as well as countless mission volunteers from all over the world, continued to help the impoverished. Together, we can proudly proclaim that we *brought hope and changed the lives of the people in Hawai'i and beyond.*

One project we are especially proud of, links the AMM with Hawai'i's hospital emergency departments (ED) to establish a referral partnership. When patients go to the ED for non-traumatic dental conditions (NTDCs), they are referred to the AMM so that we can provide care for them. The goal is to fix their dental problem in the appropriate setting to reduce the number of NTDC patients who return to the ED. This will save hospitals and the state millions of dollars.

2019 had growth and expansion, yet we are excited about the

future and are looking forward to even more growth in 2020 and beyond. We are committed to helping global communities as well as families in Hawai'i. Our desire is simply to make sure that those who need care receive the help they need.

We would like to give a heartfelt mahalo to the generous foundations, organizations and devoted individual donors who believe in our mission and provide their ongoing support. We have taken stewardship of the funds entrusted to us very seriously. Our disciplined approach to financial management continues to earn us exemplary ratings from several auditing agencies. Our strong financial performance with solid operating revenue and a growing patient base provide us a solid foundation on which to build and we hope each of you will continue to support our efforts as the AMM moves forward.

Please consider giving to Aloha Medical Mission so that we may continue to *bring hope and the change the lives of the people we serve in Hawai'i and beyond.*

Mahalo nui loa for taking time to review our annual report,



A handwritten signature in black ink, appearing to read 'Chris Letoto'.

Christopher Letoto
President,
Board of Directors



A handwritten signature in black ink, appearing to read 'Toni Muranaka'.

Toni A. Muranaka
Executive Director

ONE MISSION WITH TWO FUNCTIONS



BRINGING HOPE AND
CHANGING THE LIVES
OF THOSE WE SERVE IN
HAWAII AND BEYOND

GLOBAL SURGICAL MISSIONS

The medical-surgical teams sent to the developing countries of Asia and the Pacific are a cornerstone of Aloha Medical Mission's activities. The first missions occurred in the early 1970s, when Dr. Ernesto Espaldon, a plastic surgeon from the Philippines then living in Guam, and his anesthesiologist wife returned to his hometown of Tawi Tawi in Mindanao to fix the cleft lips of children. The Aloha Medical Mission was formed when Hawai'i physicians teamed with Dr. Espaldon in 1983 to assist him in his efforts.

Our surgically focused missions are composed of general surgeons, gynecologists, dentists, anesthesiologists (including CRNA's), and plastic surgeons. Other specialties (eg ENT, ophthalmology) are sometimes represented. Medical specialties (family practice, ER, internal medicine, pediatrics) are included depending on the location and local needs. Nurses are an essential component of the mission team and include these specialties: OR, ICU, recovery, ER, med-surg, Nurse Practitioners/Assistants, Dental Assistants and OR Technicians are also needed. Uro-gynecology subspecialists are needed to treat uterine prolapse. Mission sites are generally in small rural towns where the population is most frequently medically underserved.

HAWAII'S ONLY NO-COST DENTAL CLINIC

Hawai'i's mission began in 1995 at the Institute for Human Services (IHS) as a free medical and dental clinic providing basic services on an interim basis. In 2002, the AMM relocated to Palama Settlement, once the home of the Strong-Carter Dental Clinic, under a lease terminating in 2021. In Hawai'i there are substantial dental health disparities among low income families, which compelled AMM to become a safety net for the underprivileged. Goals are to improve overall oral health awareness in the community, develop oral health programs and services, and collaborate with community partners and allied professions to promote oral health prevention and treatment. Through the VISTA/Americorps program, our administrative intern compiled data to help visualize the clinic's growth and capacity as well as reconnect with community stakeholders.

In 2019, under the direction of the AMM's dental director Dr. Mendel Sato, four paid clinic staff and sixteen volunteer dentists, the interim clinic continues to be a success by performing basic dental procedures such as examinations, cleanings, fillings, extractions and selective root canals for qualified low-income individuals and families all across Oahu. As the last safety-net for dental care, the AMM grows in patient numbers with anticipation of further growth as more learn of AMM's no-cost dental services.



Mendel Sato, DMD
Dental Director

FINANCIAL OVERVIEW

2019



Net Assets End of Year:
\$865,694

DONOR SUPPORT \$1,131,705

ALOHA MEDICAL MISSION

STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
Revenue and support		
Contributions without donor restrictions	\$ 362,701	\$ -
Net assets released from donor restrictions	318,054	385,141
Government grants	311,638	173,907
In-kind contributions - volunteer dentists	84,700	127,900
Special event – net	43,264	-
Investment income	11,049	272
Other revenue and support	299	2,428
Total revenue and support	<u>1,131,705</u>	<u>689,648</u>
Expenses		
Program services		
Honolulu clinic	517,845	518,415
Overseas missions	116,258	138,591
Total program services	<u>634,103</u>	<u>657,006</u>
Supporting services		
Management and general	94,448	83,056
Fundraising and development	59,384	65,822
Total supporting services	<u>153,832</u>	<u>148,878</u>
Total expenses	<u>787,935</u>	<u>805,884</u>
Increase (decrease) in net assets without donor restrictions	<u>343,770</u>	<u>(116,236)</u>
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS		
Contributions with donor restrictions	335,990	536,628
Net assets released from donor restrictions	<u>(318,054)</u>	<u>(385,141)</u>
Increase in net assets with donor restrictions	<u>17,936</u>	<u>151,487</u>
INCREASE IN NET ASSETS	361,706	35,251
NET ASSETS – Beginning of year	<u>503,988</u>	<u>468,737</u>
NET ASSETS – End of year	<u>\$ 865,694</u>	<u>\$ 503,988</u>

VOLUNTEERS

OFFICERS & BOARD OF DIRECTORS 2019

President

Christopher M. Letoto, MBA
Manager, HMSA

Executive Vice President

Garan Ito, PA, MT, MBA,
Director of DLS, The Queen's Health Systems

Senior Vice President

Bradley Wong, MD
General Surgeon, retired

VP Overseas Missions

Lisa M. Grininger, MD
General Surgeon, Kaiser Permanente Hawai'i

VP Hawai'i Programs

Dean Sueda, DDS

VP Administration

Derek Ito, SHRM-SCP, SPHR
Director of Human Resources, Shriners Hospital

VP Marketing & Communications

Glenn Wakai, Senator
President of High Impact Communications

VP Financial, Treasurer

Jason Lazzerini, PCBS
First VP, American Savings Bank

MEMBERS OF THE BOARD

Arthur Fine, JD, Partner, Mitchell Silberberg & Knupp LLP
Avelino J. Halagao, JD, Director of Corporate & Community

Advancement, Hawaiian Electric Industries (HEI)

Craig Thomas, MD, President, Hawai'i Emergency
Physicians Associated

Elizabeth Ignacio, MD, Orthopedic Surgeon,
Imua Orthopedics

Kerry Ishihara, DDS, Private Practice

Lolita Ching, MSN, RN; Owner, Quality Case
Management Agency

Nancy Atmospera-Walch, DNP, President & CEO,
Advantage Healthcare Provider

Peter Halford, MD, General Surgeon

Ramon Sy, MD, Otolaryngologist, AMM Co-Founder

Steve Teves, JD, Hawai'i Public Policy Advocates

ADVISORY BOARD

Mark Yamakawa, President and CEO,
Hawai'i Dental Service

Constance Lau, President and CEO,
Hawaiian Electric Industries

Colleen Minami, MSN, Retired Nurse,
Clinic Co-Founder, Community
Volunteer, Grant Writer

Arthur Ushijima, President and CEO,
The Queen's Health Systems

Lynn M. Watanabe, Clinic
Co-Founder, Community Volunteer

Patti J. Lyons, Board Member,
Consuelo Foundation

“BRINGING
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HAWAI'I AND
BEYOND

VOLUNTEER DENTISTS “FILLINGS DONE WITH FEELINGS.”

Anthony Poon, DMD
Erin Uwaine, DDS
Glenn Kaneda, DDS
Andrea Braun, DDS

Jonathan Okabe, DDS
Kenneth Zenker, DMD
Kerry Ishihara, DDS
Malia Kamisugi, DDS, MSD
Matthew McCullough, DDS
Nora Harmsen, DDS

Russell Tabata, DDS
Stewart Ahn, DDS Terrance

WE NEED YOUR HELP

YOUR HELP IS GREATLY NEEDED AS WE CONTINUE TO SERVE THE UNDERINSURED, UNINSURED, LOW-INCOME, INDIGENT COMMUNITIES.

TO BRING HOPE THAT CHANGES LIVES, PLEASE DONATE ONLINE TODAY AT **WWW.ALOHAMEDICALMISSION.ORG**
MAHALO FOR YOUR SUPPORT!



Tooth Be Told Community Event